

## Functions & challenges of a Valoriste



### Collection

- Define criteria
- Refuse ineligible items
- Minimize waste & costs

- Care by handling
- Wrapping
  - Secure with ropes
  - Store in boxes
  - Special tools for heavy objects

Good communication to attract donations

### Sorting

- If non-reusable:
- maximize recycling
  - Might require dismantling /storage
  - Can generate income

Build up a back up stock (useful to reconstitute incomplete sets,...)

- Case study #2
- In-house recycling
  - Conveyor belts to improve efficiency

### Recovery

- Cleaning
- Grouping into batches
- Small or extensive repairs
- Customization

- Case study #1
- Volunteer work
  - Specific skills

Possibility to obtain government support

### Marketing

- Transparency & trust
- Labels
  - Clear warranty conditions
  - Appropriate labelling
  - Enhance value (tasks performed on item)

Symbolic sales or donations to other associations or projects

Legal authorizations (specific items, transport, storage, maximum weights)

Safety at work (heavy loads, good body posture, risks of burns, ...)

Not only technical aspects...

- Transmission role
- Raise public awareness
- Written record of information